



African Banker Awards 09

Categories and Criteria

African Banker of the Year

This award goes to an influential and inspirational manager in the African banking sector who has delivered substantial results in the current financial climate in Africa.

1. Demonstrated visible growth in terms of revenue, profits, capital and assets
2. Contributed to changed perceptions of Africa in global financial markets
3. Brought world-class practices to his institution
4. Developed and entered into new markets
5. Provided excellent personal leadership and inspiration

African Bank of the Year

This award goes to the bank in Africa which has demonstrated a high level of performance across a wide range of fields and has had the biggest effect on customers, shareholders and society.

1. Demonstrated distinguished growth in terms of revenue, profits, equity capital and assets
2. Increased market penetration – growth in terms of clients and regions/countries they operate in [branches, ATMs, innovative kiosks etc]
3. Contributed to changed perceptions of Africa in global financial markets
4. Brought world-class practices to the banking industry in that country / region
5. Diversified the areas of activity the bank operates in
6. Engaged in major transactions and deals (provide examples)

Best Global Bank in Africa

This award goes to the International bank which has most positively influenced the African continent. The jury will be looking for a bank which has contributed significantly to business growth and development in the financial industry.

1. Changed the perception of doing business in Africa
2. Brought world-class practices to Africa
3. Bank's activities in Africa, and how much this is in proportion to the rest of the world
4. Examples of how the bank's operation in Africa differs in comparison to other global banks

Most Innovative Bank

This award goes to the African bank which has brought most innovative practices to the industry and/or its own market.

1. Visible results in the field of technology
2. Reaching out to new markets
3. Facilitating [and reducing the cost of] transactions
4. Making banking easier for its clients
5. Putting together a new business model to increase penetration



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Socially Responsible Bank of the year

This award goes to the African bank which has shown through company policies and projects the greatest socially responsible practices. The jury will be seeking concrete examples of projects or initiatives within the institution which has:

1. delivered social and economic benefits to local communities and employees
2. influenced policy approaches by government and other businesses

Investment Bank of the Year

This award goes to the most innovative and best achieving Investment bank operating in Africa and which has changed the landscape of investment banking and finance.

1. Track record in terms of revenue, profits and growth
2. Examples of the deals and transactions the bank has executed
3. Example of innovative practices and projects
4. Diversified the areas of activity the bank operates in

Best Development Bank in Africa

This award goes to the best performing bank in Africa in terms of development support and sustainability.

1. Financial stability and agency ratings
2. Innovative ways the bank has gone about achieving MDGs
3. Examples of successful projects which have had a positive impact on the community

Microfinance Bank of the Year

This award goes to the microfinance lender who has managed to assist local communities and aspiring entrepreneurs to raise finance, ultimately contributing to growth and development.

1. Description of the microfinance model and why the model is successful and innovative
2. Financial information – i.e. number of loans, size of loan book, bad debt ratios
3. Example(s) of projects financed and the impact the loans have had on the communities

Deal of the Year

This award goes to the biggest and/or most innovative deal of the year in Africa. The jury will consider:

1. The complexity of the deal
2. The size of the deal
3. The appeal of the deal
4. The impact the deal has had (in terms of local community and the ability of changing the perception of Africa as a place to transact and do business)
5. Innovation in terms of completing the deal (new products, new model)
6. The overall success of the deal



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Investment Fund/Private Equity Fund of the Year

This award goes to the investment fund or private equity fund which has shown outstanding performance in terms of:

1. returns
2. reach – countries and industries
3. volume

Best Issuing House

This award goes to the Issuing House which has executed the most volume and/or innovative issues in Africa.

1. Examples of the deals and transactions the bank has been involved in
2. Examples of how the issuing house has excelled in meeting the requirement of its clients

The following awards will be chosen by the advisory committee.

Lifetime Achievement Award

This award goes to African banker who throughout his/her career has done the most to strengthen and promote banking in Africa.

Finance Minister of the Year

This award goes to the African minister of finance who has improved the finances and the economy of their country.

Central Bank Governor of the Year

This award goes to the Central Bank governor who has best reformed, stabilised and grown their markets.